

Bid B001728	Liberty Communications	Qwest Interprise America Inc	Insight	Digital Connections, Inc	Telecom Solutions Inc (TSI)	D&S Communications	Call One, Inc	Tie National LLC	Atlantic Telecom Companies	Prospect Communications
1. Analog Message Waiting Line Cards, NT8D09BB or newer only	\$695.00	\$726.25	\$733.00	\$1,414.05	\$795.00	\$600.00	\$431.25	\$522.00	\$695.00	\$615.00
Make and Model:	Nortel NT8D09BB	Nortel NT8B09BB	NT8D09BB	NT8D09CA, ext analog	NT8D09CA	Nortel NT8D09CA	Nortel NT8D09BB	NT8D09BB	NT8D09BB	Nortel NT8D09CA
Quantity orders:										
1-3 cards each	\$695.00	\$726.25	\$733.00	\$1,414.05	\$795.00	\$600.00	same	\$522.00	\$695.00	\$615.00
4-6 cards each	\$690.00	\$726.26	\$733.00	\$1,414.05	\$785.00	\$600.00	same	\$522.00	\$695.00	\$615.00
7-10 cards each	\$680.00	\$717.50	\$733.00	\$1,414.05	\$775.00	\$600.00	same	\$522.00	\$695.00	\$610.00
11 or more cards	\$670.00	\$708.75	\$733.00	\$1,414.05	\$755.00	\$600.00	same	\$522.00	\$695.00	\$605.00
Warranty period	1 year	12 months	one year	1 year	18 months	18 month	1 year	2 years	1 year	1 year
2. Nortel M3902 telephone Blk, release 3 or better, New, in complete phone in cardboard box	\$125.00	\$114.72	\$119.00	\$136.68	\$125.00	\$95.00	\$85.60	\$116.00	\$105.00	\$120.00
Make and Model:	Nortel M3902	Nortel NTMN32GA66	NTMN32GA70	NTMN32GA70, charcoal +fl st-maint nbd	Nortel M3902 rel 3	Nortel NTMN32GA70 M3902C	Nortel M3902 R.3	NT - M3902	NTMN32GA-70	M3902 Nortel
Quantity orders:										
1-5 telephones each	\$125.00	\$114.72	\$119.00	\$136.68	\$125.00	\$95.00	same	\$116.00	\$105.00	\$120.00
6-10 telephones each	\$123.00	\$113.76	\$119.00	\$136.68	\$125.00	\$95.00	same	\$116.00	\$100.00	\$120.00
10 or more telephones each	\$120.00	\$112.32	\$119.00	\$136.68	\$120.00	\$95.00	same	\$116.00	\$95.00	\$120.00
Warranty period	1 year	12 months	one year	1 year	18 months	18 month	1 year	2 years	1 year	1 year
3. Nortel M3903 telephone Blk, Release 3 or better, New, complete phone in cardboard box	\$160.00	\$209.44	\$215.00	\$234.30	\$205.00	\$135.00	\$124.20	\$170.00	\$180.00	\$155.00
Make and Model:	Nortel M3903	Nortel NTMN33GA66	NTMN33GA70	NTMN33GA70, charcoal, +fl st-maint nbd	M3903 rel 3	Nortel NTMN33GA70 M3903C3	Nortel M3903 R.3	M3903	NTMN33GA-70	M3903 Nortel
Quantity orders:										
1-5 telephones each	\$160.00	\$209.44	\$215.00	\$234.30	\$205.00	\$135.00	same	\$170.00	\$180.00	\$155.00
6-10 telephones each	\$158.00	\$206.80	\$215.00	\$234.30	\$205.00	\$135.00	same	\$170.00	\$175.00	\$155.00
10 or more telephones each	\$156.00	\$204.16	\$215.00	\$234.30	\$200.00	\$135.00	same	\$170.00	\$170.00	\$150.00

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Warranty period	1 year	12 months	one year	1 year	18 months	18 month	1 year	2 years	1 year	1 year
4. Nortel M3904 telephone blk, Release 3 or better, New, complete in cardboard box	\$176.00	\$343.32	\$351.00	\$374.06	\$255.00	\$165.00	\$150.12	\$182.00	\$205.00	\$165.00
Make and Model:	Nortel M3904	Nortel NTMN34GA66	NTMN34GA70E6	NTMN34GC70E6 charcoal	M3904 rel 3	Nortel NTMN34GA70 M3904C	Nortel M3904 R.3	M3904	NTMN34GA	M904 Nortel
Quantity orders:										
1-5 telephones each	\$176.00	\$343.32	\$351.00	\$374.06	\$255.00	\$165.00	same	\$182.00	\$205.00	\$165.00
6-10 telephones each	\$174.00	\$338.99	\$351.00	\$374.06	\$255.00	\$165.00	same	\$182.00	\$200.00	\$165.00
10 or more telephones each	\$173.00	\$336.10	\$351.00	\$374.06	\$245.00	\$165.00	same	\$182.00	\$195.00	\$160.00
Warranty period	1 year	10 months	one year	1 year	18 months	18 month	1 year	2 years	1 year	1 year
5. Digital Line Cards,16Port New, NT8D02HA or newer only	\$315.00	\$1,376.74	\$1,380.00	\$1,520.48	\$355.00	\$240.00	\$230.00	\$365.00	\$340.00	\$300.00
Make and Model:	Nortel NT8D02HA	Nortel NT8D02HA	NT8D02HA	NT8D02HA, ext	Nortel NT8D02HA	Nortel NT8D02HA	NT8D02HA	NT8D02HA	NT8D02HA	NT8D02HA
Quantity orders:										
1-3 cards each	\$315.00	\$1,376.74	\$1,380.00	\$1,520.48	\$355.00	\$240.00	same	\$365.00	\$340.00	\$300.00
4-6 cards each	\$310.00	\$1,376.74	\$1,380.00	\$1,520.48	\$355.00	\$240.00	same	\$365.00	\$335.00	\$300.00
7-10 cards each	\$310.00	\$1,361.61	\$1,380.00	\$1,520.48	\$345.00	\$240.00	same	\$365.00	\$330.00	\$395.00
11 or more cards	\$305.00	\$1,344.80	\$1,380.00	\$1,520.48	\$335.00	\$240.00	same	\$365.00	\$325.00	\$390.00
Warranty period	1 year	12 months	one year	1 year	18 months	18 month	1 year	2 years	1 year	1 year
Total based on 1 cards/1 phone each	\$1,471.00	\$2,770.47	\$2,798.00	\$3,679.57	\$1,735.00	\$1,235.00	\$1,021.17	\$1,355.00	\$1,525.00	\$1,355.00
Business Classification	WB	LB						SB		SB
Destination	UAH	UAH			UAH		UAH	UAH	UAH	UAH
Terms	N 30	N 30			per bid specs		N 30	N 30	N 30	N 15
Warranty	1 year	12 months			18 month		1 year	2 years	1 year	1 year
Delivery	10 days ARO	10 days after receipt of order			7-10 days		34 days ARO	5 days	3-5 business days	3-5 days
Reference					B001728					12308JK
Effective	3/20/2008	4/30/2008			5/1/2008		4/30/2008	3/1/2008	1 year from Bid	6/1/2008
Bid awarded to Call One, lowest bidder meeting specifications.										

Enterprise Systems Corporation	Synergy Telecom, Inc	Optus Inc	Bizphones	Communication Reliability & Integrity, LLC
\$669.00	\$570.00	\$654.86	\$690.00	\$975.00
	\$570.00			
Extended analogue msg	NT8D09BB or NT8D09CA	Nortel NT8D09BB		Nortel NT8D09CA
\$669.00	\$570.00	\$654.91		\$975.00
\$669.00	same as above	\$652.13		\$975.00
\$669.00	same as above	\$650.27		\$845.00
\$669.00	same as above	\$648.38		\$845.00
12 months	2 years	1 year adv repl	12 months	5 year warranty
\$115.00	\$92.00	\$102.20	\$115.00	\$142.50
Meridian M3902 Basic R.3 charcoal	NTMN32GA70	Nortel NTMN32GA70		Nortel NTMN32GA
\$115.00	\$92.00	\$101.20		\$142.50
\$115.00	\$92.00	\$100.20		\$133.00
\$115.00	\$92.00	\$99.20		\$123.50
12 months	2 years	1 year adv repl	12 months	5 year warranty
\$205.00	\$143.00	\$146.45	\$172.50	\$202.50
Meridian M3903 Enhanced R.3 charcoal	NTMN33GA70	Nortel NTMN33FB70		Nortel NTMN33GA
\$205.00	\$143.00	\$146.22		\$205.50
\$205.00	\$142.00	\$145.77		\$189.00
\$205.00	\$143.00	\$145.08		\$175.50

Enterprise Systems Corporation	Synergy Telecom, Inc	Optus Inc	Bizphones	Communication Reliability & Integrity, LLC
12 months	2 years	1 year adv repl	12 months	5 year warranty
\$329.00	\$172.00	\$187.10	\$201.25	\$247.50
Meridian M3904 Prof R.3 charcoal	NTMN34GA70	Nortel NTMN34GA66		Nortel NTMN34GA
\$329.00	\$172.00	\$186.70		\$247.50
\$329.00	\$172.00	\$186.00		\$231.00
\$329.00	\$172.00	\$185.25		\$214.50
12 months	2 years	1 year adv repl	12 months	5 year warranty
\$1,280.00	\$210.00	\$250.48	\$460.00	\$337.50
Card 16-port extended digital XDLC	NT8D02HA	Nortel NT8D02HA		Nortel NT8D02HA
\$1,280.00	\$210.00	\$250.01		\$337.50
\$1,280.00	\$210.00	\$249.27		\$337.50
\$1,280.00	\$210.00	\$248.52		\$292.50
\$1,280.00	\$210.00	\$248.00		\$292.50
12 months	2 years	1 year adv repl	12 months	5 year warranty
\$2,598.00	\$1,187.00	\$1,341.09	\$1,638.75	\$1,905.00
	SB	LB	SB	
UAH	UAH	UAH	UAH	UAH
N 30	N 30	N 30	N 30	N 30 days
12 months	2 years	1 year	12 months	five year warranty
	1-3 days	10 days after order is rec	5 business days	10 days following receipt
12/31/2008	1 year	3/31/2008	3/1/2008	12/31/2008