| Bid B001895 | Otis Elevator Company | KONE | Mowery Elevator Company | Mowery Elevator Company |
|---|-----------------------|------------------------|----------------------------|----------------------------|
| Elevator Modernization in Shelbie King Hall | | | | |
| Elevator Modernization | \$56,200.00 | \$57,000.00 | \$74,500.00 | \$73,750.00 |
| | alternate controller | alternate controller | as specified | alternate controller |
| | OTIS 211M | Cetek | | Elevator Controls |
| | | \$1,000.00 | | (74,500 - 750) |
| | | for vandal | | |
| | | resistant buttons | | |
| | | Section 1.04 A&C | | |
| Alternate #1 (new cab interior) | \$9,500.00 | \$8,000.00 | \$8,000.00 | \$8,000.00 |
| Alternate #2 (work-by-others) | | | No Bid | No Bid |
| | | Alternate #3 | | |
| | | coordinate contractors | | |
| | | for Alternate #2 | | |
| | | \$1,440.00 | | |
| Total base bid | \$56,200.00 | \$58,000.00 | \$74,500.00 | \$73,750.00 |
| Total plus alternate #1 | \$65,700.00 | \$66,000.00 | \$82,500.00 | \$81,750.00 |
| Start Work Date | 3 weeks after down- | 10-12-09 if awarded | 6 weeks ARO | 6 weeks ARO |
| | payment and signed | by August 3 | | |
| | approvals | | | |
| Completion Date | 3 wks after material | 11/12/2009 | 8 wks after receipt | 8 wks after receipt |
| | delivery | | of order to proceed | of order to proceed |
| | | | | |
| | | | | |

| Bid B001895 | Otis Elevator Company | KONE | Mowery Elevator Company | Mowery Elevator Company |
|--|--------------------------|-----------|----------------------------|----------------------------|
| Business classification | LB | LB | | |
| Estimated delivery | TBD | | 6 wks | 6 wks |
| Terms | mutually agreed | | N30 | N30 |
| Reference No. | QTS7309BID | | | |
| Warranty | per specs | N/A | 1 year | 1 year |
| Quotation effective until | 9/1/2009 | 8/31/2009 | 10/31/2009 | 10/31/2009 |
| Bid awarded total low to Otis Elevator | 60% PO issuance; | | | |
| Company as the lowest responsible bidder | 70% of remaining | | | |
| meeting specs for base and Alt #1. | upon delivery of | | | |
| | material; | | | |
| | Balance upon | | | |
| | completion | | | |
| | (\$39,420; \$18,396; | | | |
| | \$7,884) | | | |